

An aerial photograph of a coastal city, likely Dar es Salaam, Tanzania. The image shows several prominent skyscrapers with glass facades reflecting the sky, situated near a harbor. The harbor is filled with various ships, including large cargo vessels and smaller boats. The city extends inland with a mix of residential and commercial buildings. The sky is a mix of blue and orange, suggesting a sunset or sunrise. A large green diagonal shape is overlaid on the bottom left of the image, containing the company logo and name.

JADE | INTERNATIONAL
ADVISORY
LIMITED

COMPANY PROFILE

www.jadeinternational.co.tz

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Message from the Managing Director

At Jade International Advisory Limited, we are driven by a clear purpose to support you in navigating Tanzania's investment landscape with confidence, clarity, and certainty.

Tanzania presents you exceptional opportunities across natural resources, infrastructure, agriculture, energy, tourism, and industrial development. With Jade as your trusted partner on the ground, your capital and expertise will be paired with deep local insight, strong institutional networks, and a commitment to regulatory excellence.

Our role extends beyond advisory. We serve as a strategic bridge for investor, aligning commercial objectives with national priorities while ensuring full compliance with applicable laws, policies, and regulatory frameworks. We pride ourselves on our professional, discrete, and results driven execution.

As you seek to tap into all that Tanzania offers as a leading investment destination, Jade International Advisory is committed to supporting you to deliver long term value from your investment.

We welcome the opportunity to engage with you and support your investment journey in Tanzania.

Managing Director
Jade International Advisory Limited

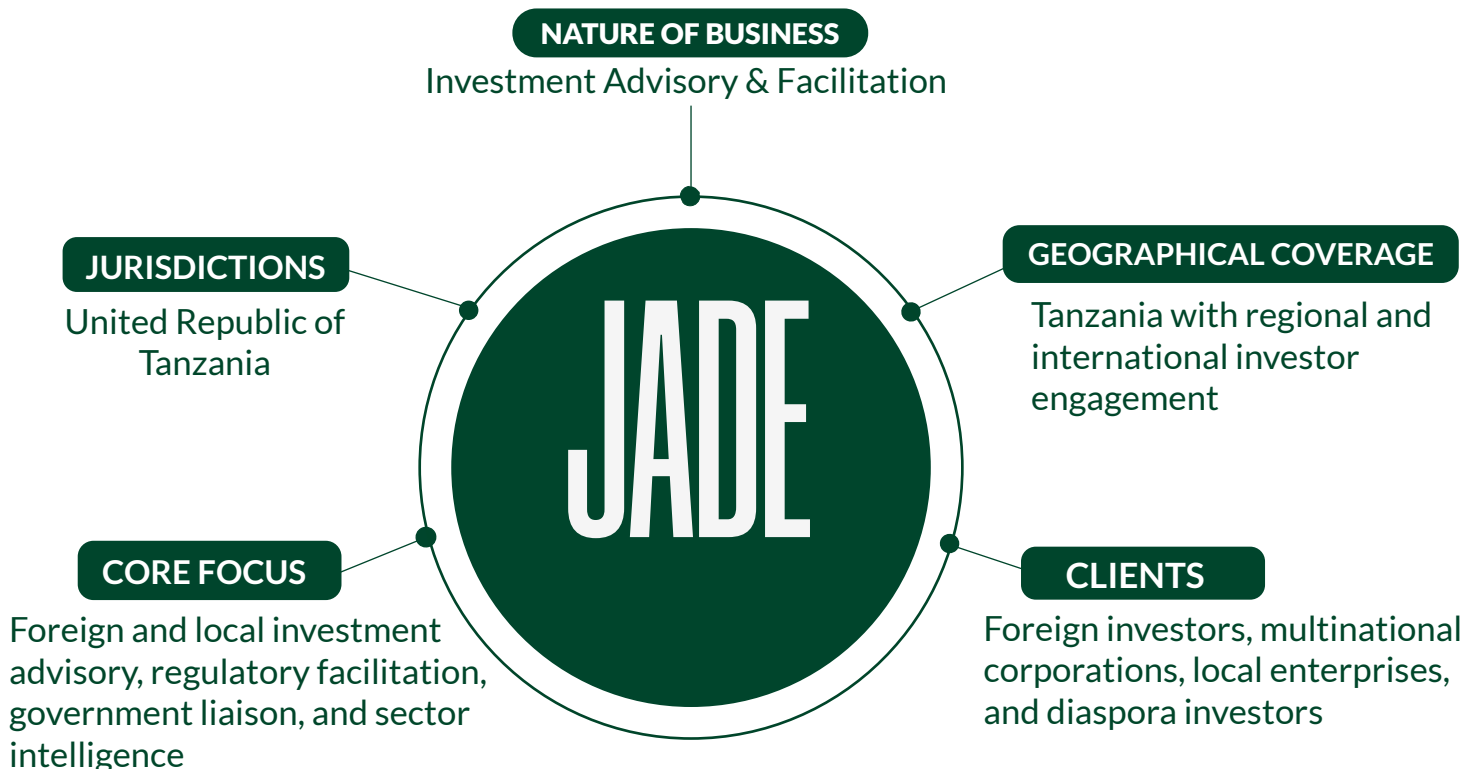
ABOUT US

- Jade International Advisory Limited empowers investors and enterprises to confidently navigate dynamic investment environment. Based in Tanzania, we offer advisory and consulting services specializing in facilitating investment, aligning government relations, and providing sector specific intelligence. Our dedicated team of experts is committed to helping businesses thrive in one of Africa's fastest growing economies. Whether you're a foreign investor entering the Tanzanian market, a local entrepreneur scaling operations, or a multinational seeking policy insight, we are your trusted partner in execution.



COMPANY OVERVIEW

- Jade International Advisory Limited is a professional investment advisory firm providing end to end support to investors seeking to establish, expand, or manage investments in Tanzania. Our services span preinvestment advisory, regulatory and licensing facilitation, stakeholder engagement, compliance management, and post investment support.



JADE

OUR MISSION

- To be Tanzania's most trusted and impactful investment advisory firm unlocking opportunities, creating pathways, bridging gaps, and enabling growth.

OUR VISION

- To deliver expert guidance and tailored services that unlock investment potential, build institutional trust, and drive economic transformation in Tanzania.

WHY CHOOSE US

- **Investor Focused:** We understand your risks, priorities, and timelines.
- **Local Insight, Global Standards:** Tanzanian knowledge delivered to international standards.
- **Strong Networks:** Deep relationships with government, regulators, and industry players.
- **Multidisciplinary Expertise:** Business, legal, policy, HR, and research under one roof.
- **Integrity, Professionalism, Results**

JADE



CORE VALUES

- **Integrity:** We operate with honesty, transparency, and ethical discipline in all engagements.
- **Professionalism:** We deliver services to international standards with attention to detail and accountability.
- **Confidentiality:** We safeguard client information and sensitive commercial interests at all times.
- **Compliance:** We prioritize regulatory adherence and risk mitigation in every assignment.
- **Partnership :** We build long term, trust based relationships with clients and institutions.
- **Impact :** We focus on investments that generate sustainable economic and social value.

REGULATORY & COMPLIANCE CAPABILITY

- Jade International Advisory Limited maintains strong working knowledge of Tanzania's legal, regulatory, and institutional frameworks governing investment activities. We support investors in navigating complex approval processes while ensuring alignment with national laws and sector specific regulations. Our regulatory engagement includes coordination with, but not limited to:

- Tanzania Investment and Special Economic Zones Authority (TISEZA)
- Tanzania Revenue Authority (TRA)
- Mining Commission
- National Environment Management Council (NEMC)
- Sector ministries and regulatory authorities
- Immigration and labour institutions

We emphasize proactive compliance, structured documentation, and clear engagement pathways to minimize risk, delays, and regulatory exposure for our clients.

LEADERSHIP & GOVERNANCE

- Jade International Advisory Limited operates under a structured governance framework designed to ensure accountability, strategic oversight, and professional execution.
- Strategic direction aligned with national and investor interests
- Compliance with legal and ethical standards
- Transparent decision making
- Quality assurance across all advisory engagements

Where required, the firm works with a network of external legal, technical, and sector specialists to support complex mandates.

OUR SERVICES

INVESTMENT FACILITATION

- **Mining & Natural Resources**

We assist investors in obtaining exploration and mining licenses, understanding local content regulations, and forming partnerships with reliable local operators.

- **Agriculture & Agro Processing**

We help investors tap into Tanzania's vast agricultural potential by identifying fertile investment zones, connecting them with farmer networks, and advising on value addition opportunities.

- **Real Estate & Infrastructure**

We support investors in acquiring land, securing development permits, and structuring partnerships for large scale projects such as housing, industrial parks, and transport networks.

- **Tourism & Hospitality**

We guide investors in developing eco lodges, hotels, resorts, and tourism experiences that align with Tanzania's national tourism strategy

- **Renewable Energy**

We connect investors with opportunities in solar, wind, hydro and biomass projects that support Tanzania's clean energy transition.

- **Manufacturing**

We facilitate investments in industrial production by identifying priority subsectors, guiding on tax incentives, and helping secure suitable industrial land.

RELATIONSHIP MANAGEMENT

Serving as a bridge between investors and government institutions

- **Regulatory & Policy navigation**

We help investors understand and comply with Tanzania's evolving laws, regulations, and policies affecting their sectors

- **Licensing, permits & approval**

We manage the entire process of obtaining required business licenses, operational permits, and government approvals

- **Strategic stakeholder engagement**

We facilitate communication and collaboration between investors, government bodies, and key private-sector players.

- **Issue resolution & dispute handling**

We support investors in resolving challenges that arise during project execution, including administrative delays, contractual disagreements, or compliance issues.

- **Support with public private partnership (PPPs)**

We guide investors interested in collaborating with government entities on infrastructure, energy, or social projects.

MARKET RESEARCH AND SECTOR INTELLIGENCE

Providing data driven insights for informed decision making:

- **Market entry strategy & feasibility studies**

We assess the viability of potential projects by evaluating market demand, financial projections, and operational requirements.

- **Competitive landscape & trend analysis**

We analyze market players, pricing structures, and emerging trends within key industries

- **Policy and legal environmental brief**

We facilitate communication and collaboration between investors, government bodies, and key private sector players.

- **Sector reports & investment profile**

We develop comprehensive reports highlighting investment opportunities, growth potential, and challenges within specific sectors

- **Consumer insights research**

We conduct targeted studies on consumer behavior, purchasing patterns, and lifestyle trends

HUMAN RESOURCE SOLUTIONS

Ensuring the right people and HR structures:

- **Recruitment (local & expatriate)**

We support companies in identifying and hiring qualified professionals both Tanzanian and international who align with their business goals.

- **Labour compliance & employment contracts**

Jade ensures that all employment practices and contracts meet Tanzanian labor laws and international best practices.

- **Expatriate permits & work visas**

We manage the application and renewal of work and residence permits for expatriate employees.

Performance management systems

We design and implement performance appraisal frameworks that align individual contributions with organizational objectives.

HR outsourcing & advisory

For businesses seeking efficiency, we offer outsourced HR services that handle payroll, employee relations, and compliance functions.



LOCAL PARTNERSHIP DEVELOPMENT & CSR STRATEGY

Building credible and impactful relationships at the community level:

- **Identification of local partners for JV or subcontracting**

We identify and evaluate reliable Tanzanian companies and organizations suitable for joint ventures, subcontracting, or supplier partnerships.

- **Local content strategy development**

We design strategies that help investors meet Tanzania's local content requirements while maximizing local participation and impact.

- **CSR & ESG program design**

We develop Corporate Social Responsibility (CSR) and Environmental, Social, and Governance (ESG) frameworks tailored to each investor's objectives.

- **Engagement with local authorities & communities**

We facilitate dialogue and cooperation between investors, community leaders, and local government institutions.

- **Public-Private Community Partnership (PPCP) structuring**

We support investors in developing partnership models that involve communities directly in project benefits.

JADE



LEGAL AND REGULATORY SERVICES

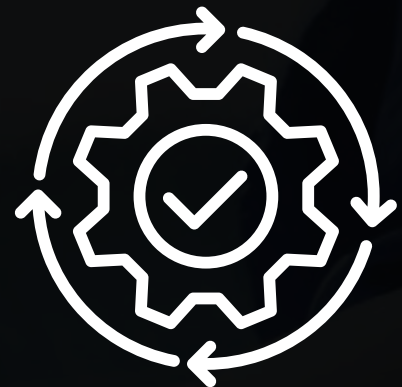
Protecting your business interests and ensuring full compliance:

- **Business registration & legal structuring**
We assist investors in establishing the right business structure whether a limited company, branch, or joint venture based on their goals and sector requirements.
- **Investment and commercial contracts**
We help draft, review, and negotiate contracts that protect our clients' rights and clarify obligations in every business relationship.
- **Labor law advisory & employment compliance**
Jade offers expert guidance on Tanzania's labor laws to help businesses create compliant and balanced workplace policies.
- **Dispute resolution & mediation**
We provide professional support in resolving business disputes through negotiation, mediation, or arbitration.
- **Land Law, Licensing, and due diligence**
We guide investors through land acquisition processes, ensuring all transactions comply with Tanzanian land laws and investment regulations.
- **Immigration & residency legal support**
We assist expatriate investors and staff with all immigration procedures, including visa applications, work permits, and residency renewals



We also offer

- Company registration & business setup
- TIC registration & licensing
- Land acquisition & lease advisory
- Tax & incentives guidance
- Strategic partnership & JV structuring
- Post-Investment support



ADDITIONAL STRATEGIC SERVICES

• ESG & Sustainability Advisory

- Help investors and companies align with international environmental, social, and governance (ESG) standards increasingly required by development partners and global investors.

• Business Permits & Compliance Management

Assist investors with applying for:

- TIC Certificate of Incentives
- Mining Licenses & Exploration Permits
- Tourism Licenses
- Environmental Impact Assessments (EIA)
- Tax Clearance & TRA Compliance
- NSSF & Workers' Compensation Registration

• Diaspora Investment Facilitation

- Support Tanzanians in the diaspora seeking to invest at home
- Project vetting & due diligence
- Local representation & project management
- Investment structuring & protection
- Community development initiatives

• International Private Equity Advisory Services

- Deal sourcing and market entry including local partner sourcing
- Cross border due diligence
- Deal execution support
- Foreign asset management and exit planning



TANZANIA VISION 2050

Jade Insight: What Tanzania Vision 2050 Means for Investors

Tanzania's Development Vision 2050 (DIRA 2050) is a clear statement about where the country is headed; and this matters immensely for investors. The guiding message in this overarching policy document that will guide Tanzania's development planning for 25 years is simple: Tanzania is planning for stable growth, a more competitive economy, and better foundations for business through industry, infrastructure, skills, and modern systems.

At Jade International Advisory, we read Vision 2050 as a practical guide for investors. It helps answer key questions for those who are forward looking: What is Tanzania prioritising? Where is momentum building? What kinds of projects will have to be realized? So, when an investment is in step with Vision 2050, stakeholder confidence is built, long term perspectives are more certain, and project viability and success are better assured.

Building what Tanzania wants next

Vision 2050, whose implementation begins this year, points toward a more productive, industrial and knowledge driven economy. For investors, that means strong space for projects that:

- expand local production
- support value addition (not just exporting raw materials)
- enhance skills and technology transfer
- improve how things work faster, greener, and more efficient

Tanzania presents immense opportunities for both emerging and established investors. The biggest opportunities are showing up in the following sectors:

- industrial processing and value addition (minerals, agriculture, manufacturing)
- energy and gas enabled industries
- strategic infrastructure and logistics
- healthcare and pharmaceuticals
- digital solutions that improve services and efficiency

The real investor “enablers” are on the agenda

Opportunity is not enough, rather execution is everything. And no one knows this truth better than investors. Execution is underpinned by the existence of both soft and hard infrastructure. In this regard, Vision 2050 places focus on the things that make projects doable: logistics, energy, skills, research, and digital transformation. That is exactly what serious investors look for, because those enablers reduce delays, lower costs, and make growth sustainable.

DIRA 2050



H.E. Dr Samia Suluhu Hassan
President of United Republic of Tanzania
officially launching Dira 2050 in July 2025

Why this makes projects more bankable

In many markets, investors lose time navigating the gap between “interest” and “execution”. From permits, approvals, land access, local partners, to unfamiliar processes. It goes without saying that time is money. Vision 2050 strengthens the case for good governance, accountability, and resilience, which supports better planning and smoother coordination for credible projects.

In this environment, well prepared investors stand in a privileged position to benefit from this context. Projects with clear feasibility positioning, strong compliance pathways, practical local content plans, and realistic timelines are the ones that attract partners, financing, and long term support.

Turning direction into action

Vision 2050 is Tanzania is saying: We are planning for scale, productivity, and long term resilience. For investors who are ready to commit, build, and add value, the timing is strong.

If you're exploring Tanzania, Jade is ready to guide your next steps with clarity, coordination, and on the ground support.

As they embark on their investment journey in Tanzania, Jade International Advisory helps investors move from opportunity to execution with confidence, clarity and certainty.

Our support covers a wide range of areas, including:

- mapping opportunities that match national priorities
- coordinating the right stakeholders and institutions
- structuring projects (partners, local content, JV/PPP positioning)
- guiding implementation to reduce delays and keep momentum

Our focus is to make the process clearer, faster, and more predictable. And we do so that investors on their part can focus on realizing their investment visions.

To be Tanzania's most trusted and impactful investment advisory firm unlocking opportunities, creating pathways, bridging gap, and enabling growth.



Ready to define your next investment steps?
Get in touch with our team to schedule your
initial consultation and let's explore your
growth strategy.

CONTACT US



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